



How do you maintain fuel quality and operability? Do you check your bulk storage system regularly for water, particulate matter, microbials and other pollutants that can impact fuel performance? Do you have a plan in place to prevent fuel operability problems that can occur in extremely cold temperatures? Guttman Oil provides a full range of fuel operability services designed to help you maintain the quality and performance of your fuel.

FUEL OPERABILITY SERVICES

Managing the procurement of fuel that drives your business takes more than just a sound purchasing strategy. It also demands staying up-to-date with the latest fuel storage and dispensing equipment developments, performing regular inspection and maintenance of bulk storage tanks, ongoing fuel sampling, testing, and remediation, and developing winter operability strategies unique to your business environment.

Guttman Oil's sales professionals have the expertise to help you manage these and other important functions integral to running a quality fuel management program.

AVAILABLE FUEL OPERABILITY SERVICES INCLUDE:

- Tank sampling, testing and evaluation: Guttman Oil provides a simple-to-use sampling kit with everything needed to pull a fuel sample and ship the fuel to a certified testing lab for a complete analysis. A trained Guttman Oil professional will then meet with you to review the results and address any concerns identified.
- Water, microbials, fungus and yeast remediation: If these pollutants are found in your storage tank, Guttman can help you develop a remediation strategy that may include water and sludge removal and treatment with specialty additives. Beyond addressing the immediate problem, we will help you identify and correct the root cause to prevent future occurrences.

- Diesel Winter operability: Because winter additives can react differently to various diesel fuels, each year Guttman Oil does extensive research to identify the winter additive formula best suited for the diesel available in our market area. For each customer, we develop a fuel treatment plan that may include winter additive or kerosene depending on the individual customer needs. In addition, we offer a complete line of specialty additives such as de-icer and emergency winter diesel fuel additive, and provide advice on how best to prepare for the coldest winter temperatures.
- Fuel system equipment best practices: You may not spend a lot of time thinking about fuel tanks, dispensers, filters, card-readers, or automatic tank gauges, but we do. We keep up-to-date on the latest equipment developments, regulations, and equipment maintenance best practices so you can concentrate on other aspects of your core business. We also offer financing options to help defray the cost of new equipment investments.
- Transitioning to Alternative Fuels: Alternative fuels such as ethanol blended gasoline and bio-diesel are becoming increasingly popular. Both products present some unique challenges including winter performance, equipment compatibility, and increased risk of water-related operability problems. Guttman Oil can assist you as you begin to use these new product offerings to ensure a smooth transition.

Contact a Guttman Oil sales representative today to learn more about our Fuel Operability Services and other Fuel Management Solutions.

F u e l S o l u t i o n s f o r B u s i n e s s



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